

Appendix C - Pricing Index
GTS Technology Solutions, Inc.
DIR-TSO-3903

ANNUAL SUBSCRIPTION BASED PRICING

	1 Year Subscription	2 Year Subscription	3 Year Subscription
Training Course/Category	CUSTOMER DISCOUNT off MSRP (%)	CUSTOMER DISCOUNT off MSRP (%)	CUSTOMER DISCOUNT off MSRP (%)
Application & Web Programming	12.00%	17.00%	22.00%
Microsoft Training	12.00%	17.00%	22.00%
Networking and Wireless Training	12.00%	17.00%	22.00%
Management Training	12.00%	17.00%	22.00%
Business Analysis	12.00%	17.00%	22.00%
Business and Professional Skills	12.00%	17.00%	22.00%
Project Management	12.00%	17.00%	22.00%
Security Training	12.00%	17.00%	22.00%
Law Enforcement	12.00%	17.00%	22.00%
Board Member Training	12.00%	17.00%	22.00%
Public School - Continuing Education	12.00%	17.00%	22.00%
Charter School - Continuing Education	12.00%	17.00%	22.00%
Cultural Diversity	12.00%	17.00%	22.00%
Foreign Language	12.00%	17.00%	22.00%
Leadership	12.00%	17.00%	22.00%
Financial Planning	12.00%	17.00%	22.00%
Ethics	12.00%	17.00%	22.00%
Digital Marketing	12.00%	17.00%	22.00%
Sales Negotiation	12.00%	17.00%	22.00%

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Training Course/Category	DIR Customer Discount % off MSRP
Application & Web Programming	12%
Microsoft Training	12%
Networking and Wireless Training	12%
Management Training	12%
Business Analysis	12%
Business and Professional Skills	12%
Project Management	12%
Security Training	12%
Law Enforcement	12%
Board Member Training	12%
Public School - Continuing Education	12%
Charter School - Continuing Education	12%
Cultural Diversity	12%
Foreign Language	12%
Leadership	12%
Financial Planning	12%
Ethics	12%
Digital Marketing	12%
Sales Negotiation	12%
Writing Queries Using Microsoft SQL Server 2008 Transact SQL	12%
Maintaining a Microsoft SQL Server 2008 Database	12%
Implementing a Microsoft SQL Server 2008 Database	12%
Implementing and Maintaining Microsoft SQL Server 2008 Analysis Services	12%
Implementing and Maintaining Microsoft SQL Server 2008 Integration Services	12%
Implementing and Maintaining Microsoft SQL Server 2008 Reporting Services	12%
Installing and Configuring Windows 7 Client	12%
Troubleshooting and Supporting Windows 7 in the Enterprise	12%
Planning and Managing Windows 7 Desktop Deployments and Environments	12%

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Training Course/Category	DIR Customer Discount % off MSRP
Deploying And Managing Microsoft System Center Virtual Machine Manager	12%
Configuring & Troubleshooting Windows Server 2008 active Directory Domain Services	12%
Planning, Deploying and Managing Microsoft Systems Center Configuration Manager 2007	12%
Configuring, Managing and Troubleshooting Microsoft Exchange Server 2010 Service Pack 2	12%
Configuring and Administering Microsoft SharePoint 2010	12%
Microsoft SharePoint 2010, Application Development	12%
Implementing and Managing Microsoft Server Virtualization	12%
Designing a Microsoft SharePoint 2010 Infrastructure	12%
Designing and Developing Microsoft SharePoint Server 2010 Applications	12%
Designing and Deploying Messaging Solutions with Microsoft Exchange 2010	12%
Developing Windows Applications with WPF and Microsoft Visual Studio 2010	12%
Developing Windows Communication Foundation Solutions with Microsoft Visual Studio 2010	12%
Developing Web Applications with Microsoft Visual Studio 2010	12%
Developing Data Access Solutions with the Entity Framework and Microsoft Visual Studio 2010	12%
Programming in C# with Microsoft Visual Studio 2010	12%
Introduction to Web Development with Microsoft Visual Studio 2010	12%
Deploying, Configuring, and Administering Microsoft Lync Server 2010	12%
Planning and Designing a Microsoft Lync Server 2010 Solution	12%
Programming in Visual Basic with Microsoft Visual Studio 2010	12%
Fundamentals of XAML and Microsoft Expressions Blend	12%
Developing Rich Internet Applications Using Microsoft Silverlight 4	12%
Administering System Center 2012 Configuration Manager	12%
Deploying System Center 2012 Configuration Manager	12%
Monitoring and Operating a Private Cloud with System Center 2012: Beta	12%
Configuring and Deploying a Private Cloud with System Center 2012	12%
Querying Microsoft SQL Server 2012	12%
Administering Microsoft SQL Server 2012 Databases	12%
Developing Microsoft SQL Server 2012 Databases	12%

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Training Course/Category	DIR Customer Discount % off MSRP
Implementing a Data Warehouse with Microsoft SQL Server 2012	12%
Implementing Data Models and Reports with Microsoft SQL Server 2012	12%
Microsoft Enterprise Search for IT Professionals	12%
Microsoft SharePoint 2010 Search for Application Developers	12%
Microsoft SharePoint 2010 Search for Application Developers	12%
Programming Fundamentals of Web Applications	12%
Automating Administration with Windows PowerShell 3.0	12%
Accelerated: Maintaining and Implementing a Microsoft SQL Server 2008 Database	12%
Installing and Configuring Windows 7 Client For Enterprise Desktop Support Technician	12%
Intensive Planning, Configuring, Managing, Windows 7 Desktop Deployments and Environments	12%
Intensive: Implementing and Maintaining a Microsoft SQL Server 2008 Analysis, Integration, and Reporting Services	12%
Configuring and Administering Microsoft SharePoint 2013	12%
Designing a Microsoft SharePoint 2013 Infrastructure	12%
Core Solutions of Microsoft Lync Server 2013	12%
Enterprise Voice and Online Services with Microsoft Lync Server 2013	12%
Core Solutions of Microsoft Exchange Server 2013	12%
Advanced Solutions of Microsoft Exchange Server 2013	12%
Installing and Configuring Windows Server 2012	12%
Administering Windows Server 2012	12%
Configuring Advanced Windows Server 2012 Services	12%
Designing and Implementing a Server Infrastructure	12%
Implementing an Advanced Server Infrastructure	12%
Implementing a Desktop Infrastructure	12%
Implementing Desktop Application Environments	12%
Upgrading Your Skills to MCSA Windows Server 2012	12%
Designing Database Solutions for Microsoft SQL Server 2012	12%
Designing Business Intelligence Solutions with Microsoft SQL Server 2012	12%
Programming in HTML with Java Script and CSS3	12%

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Training Course/Category	DIR Customer Discount % off MSRP
Essentials of Developing Windows Store Apps Using HTML5 and Java Script	12%
Advanced Windows store App Development Using HTML 5 and Java Script	12%
Programming in C#	12%
Essentials of Developing Windows Store Apps Using C#	12%
Advanced Metro Style App Development Using C#	12%
Developing using ASP .NET 4.5 MVC Web Applications	12%
Developing Windows Azure and Web Services	12%
Programming SharePoiunt REST Applications	12%
Developing SharePoint Collaborative Solutions	12%
Team Foundation Server	12%
Configuring Windows 8	12%
Managing System Center Operations Manager 2007	12%
Deploying and Administering Microsoft Forefront Security for Exchange Server, Microsoft Forefront Security for SharePoint, and Microsoft Forefront Server	12%
Managing Enterprise Desktops Using the Microsoft Desktop Optimization Pack	12%
Introduction to Microsoft Business Intelligence from SQL 2008 Through SharePoint and Office 2007	12%
SharePoint 2010 Business Intelligence	12%
Administering Team Foundation Server 2010	12%
PowerPivot for End Users	12%
PerformancePoint 2010 Designing and Implementing Scorecards and Dashboards	12%
Windows Azure Solutions with Visual Studio 2010	12%
Microsoft SharePoint Server 2010 for the Site Owner/Power User	12%
Microsoft SharePoint 2010 Site Collection and Site Administration	12%
Visualizing SharePoint Business Intelligence with No Code	12%
Installing and Configuring System Center 2012 Operations Manager	12%
System Center Operations Manager 2012	12%
System Center Orchestrator 2012	12%
Introduction to SharePoint 2013 for Collaboration and Document Management	12%
Getting Started with Windows 8	12%

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Training Course/Category	DIR Customer Discount % off MSRP
SharePoint 2013 for Site Owners	12%
SharePoint 2013 End User Level I	12%
SharePoint 2013 End User Level II	12%
A+ Certification	12%
Microsoft Office Access 2010: Level 1	12%
Microsoft Office Access 2010: Level 1	12%
Microsoft Office Access 2010: Level 2	12%
Microsoft Office Access 2010: Level 2	12%
Microsoft Office Access 2010: Level 3	12%
Microsoft Office Access 2010: Level 3	12%
Microsoft Office Access 2010:L Level 4	12%
Microsoft Office Access 2010:L Level 4	12%
Microsoft Office Access 2013: Level 1	12%
Microsoft Office Access 2013: Level 2	12%
Microsoft Office Access 2013: Level 3	12%
Microsoft Office Access 2013:L Level 4	12%
After Effects Training: Bootcamp	12%
After Effects Training- Essential Skills I	12%
After Effects Training- Essential Skills II	12%
Adobe Lightroom Training: Essential Skills I	12%
Adobe Presenter Training: Comprehensive	12%
Acrobat Professional Training: 508 Accessibility & Forms	12%
Acrobat Professional Training: Go Green	12%
ColdFusion Training: Essential Skills I	12%
Connect Professional Training: Comprehensive	12%
Crystal Reports 2011: Level 1	12%
Crystal Reports 2011: Level 2	12%
Captivate Training: Bootcamp	12%

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Training Course/Category	DIR Customer Discount % off MSRP
Captivate Training: eLearning Project	12%
Captivate Training: Essential Skills I	12%
Captivate Training: Essential Skills II	12%
Digital Publishing Suite: Pro/Enterprise Edition	12%
Dreamweaver Training: Dynamic HTML 5 Applications	12%
Dreamweaver Training: Essentials of HTML5	12%
Dreamweaver Training: Essential Skills I	12%
Dreamweaver Training: Essential Skills II	12%
Dreamweaver Training: PHP Application Development	12%
Adobe Edge: Animation for the Web	12%
Microsoft Office Excel 2010: Level 1	12%
Microsoft Office Excel 2010: Level 1	12%
Microsoft Office Excel 2010: Level 2	12%
Microsoft Office Excel 2010: Level 3	12%
Microsoft Office Excel 2010: Programming with VBA	12%
Microsoft Office Excel 2013: Level 1	12%
Microsoft Office Excel 2013: Level 2	12%
Microsoft Office Excel 2013: Level 3	12%
Flash Training: Bootcamp	12%
Flash Training: Essential Skills I	12%
Flash Training: Essential Skills II	12%
FrameMaker Training: Essential Skills I	12%
FrameMaker Training: Essential Skills II	12%
Flash Training: Actionscript 3.0	12%
Fireworks Training: Prototype and Web Design	12%
InDesign Training: Bootcamp	12%
InDesign Training: Essential Skills I	12%
InDesign Training: Essential Skills II	12%

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Training Course/Category	DIR Customer Discount % off MSRP
Microsoft Office 2010 InfoPath	12%
Windows 8 Introduction	12%
Illustrator Training: Bootcamp	12%
Illustrator Training: Essential Skills I	12%
Illustrator Training: Essential Skills II	12%
LiveCycle ES Training: Developing a LiveCycle Application	12%
LiveCycle ES Training: Designing Interactive Forms	12%
MCSA: Windows 8 Bootcamp with Travel and Lodging	12%
MCSA: Windows 8 Bootcamp without Travel and Lodging	12%
MCSD: Web Applications w/ Travel & Lodging	12%
MCSD: Web Applications without Travel & Lodging	12%
CompTIA Network+® (2009 Objectives)	12%
OneNote 2010	12%
Microsoft Office Outlook 2010: Level 1	12%
Microsoft Office Outlook 2010: Level 2	12%
Microsoft Office Outlook 2010: Level 3	12%
Microsoft Office Outlook 2013: Level 1	12%
Microsoft Office Outlook 2013: Level 2	12%
Microsoft Office Outlook 2013: Level 3	12%
Microsoft Office PowerPoint 2010: Level 1	12%
Microsoft Office PowerPoint 2010: Level 2	12%
Microsoft Office PowerPoint 2013: Level 1	12%
Microsoft Office PowerPoint 2013: Level 2	12%
Premiere Pro Training: Crossover to Premiere Pro	12%
Premiere Pro Training: Essential Skills I	12%
Premiere Pro Training: Essential Skills II	12%
Microsoft Office Project 2010: Level 1	12%
Microsoft Office Project 2010: Level 2	12%

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Microsoft Office Project 2013: Level 1	12%
Microsoft Office Project 2013: Level 2	12%
Photoshop Training: Essential Skills I	12%
Photoshop Training: Essential Skills II	12%
RoboHelp Training: HTML Comprehensive	12%
Security+ Certification	12%
SharePoint 2013 for Project Management	12%
MSCE: Server Infrastructure 2012 Boot Camp with Travel and Lodging	12%
MSCE: Server Infrastructure 2012 Boot Camp without Travel and Lodging	12%
Microsoft Windows SharePoint Foundation 2010: Level 1	12%
SharePoint 2013 Power User Boot Camp	12%
Microsoft SharePoint Server 2013 for Power and End Users - Site Admin Bootcamp	12%
MSCE: SharePoint 2013 BootCamp with Travel and Lodging	12%
MSCE: SharePoint 2013 BootCamp without Travel and Lodging	12%
Microsoft Windows SharePoint Designer 2010: Level 1	12%
Microsoft Windows SharePoint Designer 2010: Level 2	12%
SharePoint 2010 Power User and Site Owner Boot Camp	12%
MCSA: SQL Server 2012 Boot Camp w/travel & lodging	12%
MCSA: SQL Server 2012 Boot Camp without travel & lodging	12%
Visio 2010 Introduction	12%
Visio 2010 Advanced	12%
Microsoft Office Visio 2013 Introduction	12%
Microsoft Office Visio 2013 Advanced	12%
MCSA: Windows Server 2012 Boot Camp w/ Travel and Lodging	12%
MCSA: Windows Server 2012 Boot Camp without Travel and Lodging	12%
Microsoft Office Word 2010: Level 1	12%
Microsoft Office Word 2010: Level 2	12%
Microsoft Office Word 2010: Level 3	12%

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Microsoft Office Word 2013: Level 1	12%
Microsoft Office Word 2013: Level 2	12%
Microsoft Office Word 2013: Level 3	12%
VPP Setup and Training	12%
Google Admin Console Training & Setup - up to 1,000 users	12%
Google Admin Console Training & Setup - Each additional user	12%

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CUSTOMIZED TESTING AND TRAINING PRICING

Training Course/Category	Course/Test Name	Test/Course Length (Hours)	Test/ Course Level	Hourly Development Customer Discount (%)
Law Enforcement	Course: Various Law Enforcement Test: Various Law Enforcement	2	Intermediate	10.00%
Board Member Training	Course: Various Board Member Training Test: Various Board Member Training	2	Intermediate	10.00%
Public School - Continuing Education	Course: Various Public School - Continuing Education Test: Various Public School - Continuing Education	2	Intermediate	10.00%
Charter School - Continuing Education	Course: Various Charter School - Continuing Education Test: Various Charter School - Continuing Education	2	Intermediate	10.00%

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Test/Course Customer Discount (%)
22.00%
22.00%
22.00%
22.00%